

Financial Projections

- Cash flow projection 2015 -2017 (3 years – monthly breakdown)
- Profit & Loss 2015- 2017
- Balance Sheets 2015 – 2017
- Assumptions – Finance Section of Business Plan
- Summary Financial Table

Optimus Consult - Cashflow Projection (monthly)													
Year 1	Mth 1	Mth 2	Mth 3	Mth 4	Mth 5	Mth 6	Mth 7	Mth 8	Mth 9	Mth 10	Mth 11	Mth 12	Total
Inflows													
Investment													0.00
Manufacturing Excellence Training													0.00
Manufacturing Excellence Strategy Development													0.00
Manufacturing Excellence Implementation													0.00
Software													0.00
UK Activity													0.00
VAT On Sales													0.00
Short Term Loan													0.00
Grants													0.00
	-	-	-	-	-	-	-	-	-	-	-	-	0.00
Outflows													
Cost of Sales			-	-	-	-	-	-	-	-	-	-	0.00
Management Salary													0.00
Personnel Wages													0.00
Premises + Rates													0
IT /Comms													0
Vehicle Rental													0.00
Insurance Premium													0.00
Bank Charges													0.00
Administration													0.00
Marketing													0.00
Travel													0.00
Mobile Phone													0.00
R&D													0.00
Loan Repayments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VAT on Outflows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VAT payments			0.00		0.00		0.00		0.00		0.00		0.00
Capital Items													0.00
Total Outflows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Cash Flow	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Opening Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Closing Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Optimus Consult - Cashflow Projection (monthly)													
Year 2	Mth 1	Mth 2	Mth 3	Mth 4	Mth 5	Mth 6	Mth 7	Mth 8	Mth 9	Mth 10	Mth 11	Mth 12	Total
Inflows													
Investment													
Manufacturing Excellence Training	0	0	0	0	0	0	0	0	0	0	0	0	0
Manufacturing Excellence Strategy Development	0	0	0	0	0	0	0	0	0	0	0	0	0
Manufacturing Excellence Implementation	0	0	0	0	0	0	0	0	0	0	0	0	0
Software	0	0	0	0	0	0	0	0	0	0	0	0	0
UK Activity	0	0	0	0	0	0	0	0	0	0	0	0	0
VAT On Sales	0	0	0	0	0	0	0	0	0	0	0	0	0
Short Term Loan													0.00
Grants													0.00
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Outflows													
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Management Salary													0.00
Personnel Wages													0.00
Premises +Rates													0.00
IT /Comms													0.00
Vehicle Rental													0.00
Insurance Premium													0.00
Bank Charges													0.00
Administration (inc. Logistics)													0.00
Marketing													0.00
Travel													0.00
Mobile Phone													0.00
R&D													0.00
Loan Repayments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VAT on Outflows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VAT payments	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Capital Items	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Outflows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Cash Flow	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Opening Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Closing Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Optimus Consult - Cashflow Projection (monthly)													
Year 3 - 2017	Mth 1	Mth 2	Mth 3	Mth 4	Mth 5	Mth 6	Mth 7	Mth 8	Mth 9	Mth 10	Mth 11	Mth 12	Total
Inflows													
Investment													
Manufacturing Excellence Training	0	0	0	0	0	0	0	0	0	0	0	0	0
Manufacturing Excellence Strategy Development	0	0	0	0	0	0	0	0	0	0	0	0	0
Manufacturing Excellence Implementation	0	0	0	0	0	0	0	0	0	0	0	0	0
Software	0	0	0	0	0	0	0	0	0	0	0	0	0
UK Activity	0	0	0	0	0	0	0	0	0	0	0	0	0
VAT On Sales	0	0	0	0	0	0	0	0	0	0	0	0	0
Short Term Loan													0
Grants													0
	0	0	0	0	0	0	0	0	0	0	0	0	0
Outflows													
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Management Salary													0
Personnel Wages													0
Premises +Rates													0
IT /Comms													0
Vehicle Rental													0
Insurance Premium													0
Bank Charges													0
Administration (inc. Logistics)													0
Marketing													0
Travel													0
Mobile Phone													0
R&D													0
Loan Repayments													0
VAT on Outflows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
VAT payments	0.00		0.00		0.00		0.00		0.00		0.00		0
Capital Items	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Total Outflows	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Net Cash Flow	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Opening Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Closing Cash	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	

2. Profit & Loss Accounts

Optimus Consult Ireland				
	2015	2016		2017
Sales	-	-		-
Cost of Sales	-	-		-
Gross Profit	-	-		-
Expenses:				
	Year 1	Year 2		Year 3
Management Salary	-	-		-
Personnel Wages	-	-		-
Premises + Rates	-	-		-
IT /Comms	-	-		-
Vehicle Rental	-	-		-
Insurance Premium	-	-		-
Bank Charges	-	-		-
Administration	-	-		-
Marketing	-	-		-
Travel	-	-		-
Mobile Phone	-	-		-
R&D	-	-		-
Loan Interest	-	-		-
Depreciation	-	-		-
Total	-	-		-
Net Profit / Loss	-	-		-
Plus Grants (if any)	-	-		-
Retained Profits	-	-		-

3. Balance Sheets 2015 -2017

Optimus Consult Ireland				
		2017	2018	2019
Fixed Assets				
Total Gross		0.00	0.00	0.00
Depreciation		0.00	0.00	0.00
		0.00	0.00	0.00
Current Assets				
Bank Balance		0.00	0.00	0.00
Debtors		0.00	0.00	0.00
VAT Due			0.00	0.00
		0.00	0.00	0.00
Total Assets		0.00	0.00	0.00
Current Liabilities				
Short Term Loan		0.00	0.00	
Creditors		0.00	0.00	0.00
VAT Owing		0.00	0.00	0.00
		0.00	0.00	0.00
Net Assets		0.00	0.00	0.00
Owners Funds				
Initial Contribution		0	0	0
Retained Profits		0.00	0	0
		0.00	0.00	0.00

These figures have to balance (be equal)

Summary Report / Table

Add a short commentary here highlighting some of the key numbers in the table ...

EUR	2014 (A)	2015	2016	2017	2018	2019
Sales						
Of which International Sales	%	%	%	%		
Sales Breakdown - Training					%	
- Strategy Development					%	
- Software					%	
Gross Profit					90%	
Net Profit					10-15%	
Customer Numbers						
Employed						
• Management						
• Staff						